



SCHOOL PERFORMANCE FACT SHEET

CALENDAR YEARS 2018-2019

Sales Training-700 hours

On-Time Completion Rates (Graduation Rates), (Includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On Time Graduates	On-Time Completion Rate
2018	<u>3</u>	<u>3</u>	<u>3</u>	<u>100%</u>
2019	<u>3</u>	<u>3</u>	<u>3</u>	<u>100%</u>

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Job Placement Rates (Includes data for the two calendar years prior to reporting).

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2018	<u>3</u>	<u>3</u>	<u>3</u>	<u>3</u>	<u>100%</u>
2019	<u>3</u>	<u>3</u>	<u>3</u>	<u>3</u>	<u>100%</u>

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training through the administrative office at the Delancey Street Office Room 202.

Gainfully Employed Categories

Part—Time vs. Full-Time Employment (Includes data for the two calendar years prior to reporting)

Calendar Year	Graduates Employed in the Field 20-29 hours per week	Graduates Employed in the Field at least 30 hours per week	Total Graduates Employed in the Field
2018	<u>0</u>	<u>3</u>	<u>3</u>
2019	<u>0</u>	<u>3</u>	<u>3</u>



Single Positions vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2018	<u>3</u>	<u>0</u>	<u>3</u>
2019	<u>3</u>	<u>0</u>	<u>3</u>

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2018	<u>0</u>	<u>3</u>
2019	<u>0</u>	<u>3</u>

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution	Total Graduates Employed in the Field
2018	<u>0</u>	<u>3</u>
2019	<u>0</u>	<u>3</u>

Student's Initials: _____ Date: _____

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Salary and Wage Information (includes data for the two calendar years prior to reporting)

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$45,001-\$50,000	\$65,001-\$70,000				Salary Not Reported
2018	3	3		1				2
2019	3	3						3

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask an institutional representative.

Students Initials: _____ Date: _____
Initial only after you have had sufficient time to read and understand the information.

Cost of Education Program

Total charges for the program for students completing on time in 2018: \$0
Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on time in 2019: \$0
Total charges may be higher for students that do not complete on time.

Students Initials: _____ Date: _____
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License Examination Passage Rates

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2018	Na	Na	Na	Na	Na
2019	Na	Na	Na	Na	Na

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

This program does not require passage of state examination.

Students Initials: _____ Date: _____
Initial only after you have had sufficient time to read and understand the information.

Federal Student Loan Debt

Students at the Delancey Street Academy are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Students Initials: _____ Date: _____
Initial only after you have had sufficient time to read and understand the information.



STUDENTS RIGHT TO CANCEL:

The student has the right to cancel and obtain a refund of charges paid through attendance at the first class session, or the seventh day after enrollment, whichever is later. The student has the right to a full refund of all charges if he/she cancels this agreement by submitting a Delancey Street Academy drop or withdrawal form, handed in to the administration office prior to close of business on Monday of the second week of the session.

In addition, the student may withdraw from a course after instruction has started by submitting a drop or withdrawal form and receive a pro-rated refund for the unused portion of the tuition and other refundable charges if the student has completed 60% or less of the instruction. If the student has received federal student financial aid funds, the student is entitled to a refund of monies not paid from federal student financial aid program funds. Refunds will be made within 30 days of cancellation or withdrawal. Students who have completed 60% or less of the period of attendance shall receive a pro-rata refund.

If the student obtains a loan to pay for an educational program, the student will have the responsibility to repay the full amount of the loan plus interest, less the amount of any refund. If the student is eligible for a loan guaranteed by the federal or state government and the student defaults on the loan, both of the following may occur.

1. The federal or state government or a loan guarantee agency may take action against the student, including applying any income tax refund to which the person is entitled to reduce the balance owed on the loan; and
2. The student may not be eligible for any other federal student financial aid at another institution or other governmental financial assistance until the loan is repaid.

Delancey Street Academy charges no monies in any aspect and no student requires loans, grants or any financing during the duration of the institution. Thus a refund policy does not apply.

Student Name - Print

Student Signature

Date

School Official

Date



DEFINITIONS

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-Time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment for occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.



- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduates employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

Student’s Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

Student Name - Print

Student Signature

Date

School Official

Date